



global  bal  
business auctioneers

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business valuers

# Global Business Auctioneers & Valuers



# INTRODUCTION

Global is a complete business online auction, consulting, valuation and asset realisation firm working with operational and business exit projects across the globe. Forward planning and consultancy, outside of the square ideas, workable solutions and tools to achieve outcome results for business purposes is why Global is a project based market leader in the business asset auction and asset realisation industry

Since 1993 Global has provided traditional and now full online auction sale services covering onsite large, medium and small industrial, commercial and retail business assets sales.

Our consulting services are always challenging and we quickly identify opportunities to maximise our clients return. Global is an independent commission based firm that works for our client to achieve the highest possible outcome which is also in our best interest.

Global is a complete business one stop shop sales business that provides independent call to action ideas, processes, plans, tools and services with a formal checklist system to help our clients follow the path they require to complete all levels of business projects where asset realisation outcomes are the call to action requirements.



# CAPABILITIES STATEMENT

In today's market we take our clients assets to the world auction market where buyers are sourced and attracted to our state of the art reserve auction online platform through our Global branding. Our online auction system allows our staff and partners to prepare and manage our auction system from the cloud. Our buyers can operate the system from any device and location from around the globe where internet access is available.

Our services cover all industrial and commercial business assets. We auction assets from motor vehicles to engineering plants, transport haulage assets, restaurants and basically any business asset that is a part of a business closure, restructure or decommission.

To have a successful auction outcome and experience, you have to have a great marketing campaign. "Global Marketing" consists of campaign creations, cost management, internet and direct database advertising, newspaper, radio campaigns and high level video advertising productions that can all be packed to suit your budget and sale.

Global Auctions is a turn key solution and operates a fully automated auction system that allows easy usage for buyer and seller and allows Global to deliver our clients successful market value returns in each file project from online anywhere around the globe.

## **Global Business asset sales services:**

1. Onsite Auctions
2. Online Auctions
3. Simulcast Auctions
4. Expressions of Interest
5. Tenders
6. Transport / Collection Services
7. OHS Hazard Reporting



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# INDUSTRIES

Our extensive experience of working with industrial plant and machinery in the corporate, insolvency, finance, government, decommissions, and private sector, delivering a range of valuation and realisation projects means we can provide a comprehensive portfolio in the following industries:

1. Agricultural
2. Aviation
3. Earthmoving
4. Forestry
5. General Business and Specialised Industries
6. Hospitality
7. Manufacturing
8. Mining Services
9. Retail
10. Transport & Motor Vehicles / Boats



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Global Auctioneers has a full suite of the latest online auction software and services to ensure your auction is always a success online.

Our timed online auctions with an auction reserve referral system is our most popular way for our major vendors.

The introduction of our App can also directly upload photos directly to your online auction if remotely based or conditions may prevent us entering sites.

The Bidder Extension feature gives the buyers the chance to keep placing bids until all activity ceases on that particular lot past the close time, every time a bid is placed the lot will extend 5 min longer until all bidding has finished. This feature maximises the realisation prices of your assets being sold.

We also offer Live webcast simulcast auction capabilities for onsite auctions. Bidders can bid with real time audio and video straight to their desktops or mobile devices anywhere in Australia or the world.

And at anytime during the auction we can provide you with detailed real time reporting, so you can monitor your auctions progress. We have our own large bidder marketing database to drive online bidder awareness and make your auction event a success every-time! Search Global Auctioneers and Valuers on Google, we are highly viewed from around the globe as our google ranking will show.


## MAJOR SUNSHINE COAST EARTHMOVING BUSINESS EQUIPMENT ONLINE AUCTION (NOT TO BE MISSED)

🔍 All Lots | 📄 Lot Number | 25 Lots Per Page | 📄 Terms | 🖨️ Print

Internet Buyers' Premium is 7.7%  
Bid Extension ON

Go to Page:   | 1 | 2 | 3 | 4 | 5 | ...

LOT#	LOT	# OF BIDS	CURRENT BID
1	CLOSED	35	AUD \$36,000

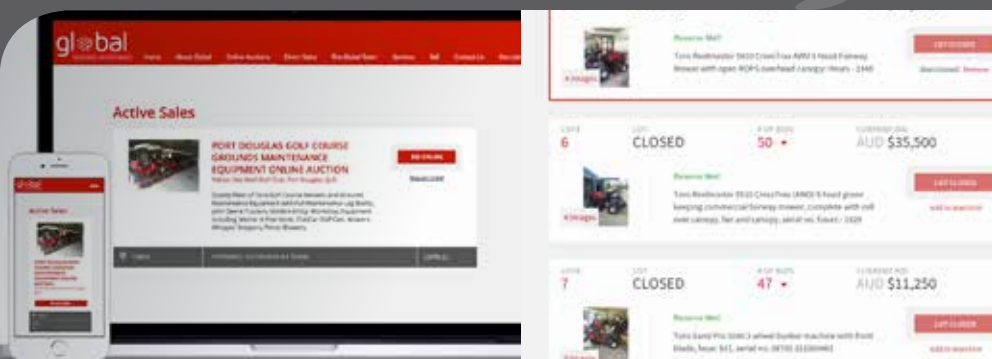


**Reserve Met!**

10/2014 Toyota Hilux SR5 3.0 D-4D (KUN26R) Dual Cab Black 4x4, Soft Top, VIN# MROFZ29G202562760 Automatic Odo - 38,846kms Rego - 848 - VGH Fitted with 17" Alloy Wheels, Cruise Control, GPS, Revers...[Expand](#)

LOT# | LOT | # OF BIDS | CURRENT BID

# THE LATEST ONLINE AUCTION SOFTWARE



The screenshot shows the Global Auctioneers website interface. At the top, there's a navigation bar with the logo and menu items like Home, About Us, Seller Centre, Buyer Centre, Real Estate, Services, and Contact Us. Below the navigation, there's a section for 'Active Sales' featuring a 'PORT DEUSKAS GOLF COURSE GARDENS MAINTENANCE EQUIPMENT ONLINE AUCTION'. To the right, there's a list of auction lots with columns for Lot#, Lot Status, # of Bids, and Current Bid. Three lots are visible: Lot 6 (Closed, 50 bids, AUD \$35,500), Lot 7 (Closed, 47 bids, AUD \$11,250), and another lot (Closed, 35 bids, AUD \$36,000). Each lot entry includes a small image, a 'Reserve Met!' status, and an 'Add to Watchlist' button.

# ABOUT CONSULTANCY AND VALUATIONS

Our core business is based on asset value for sale purposes in operational use going concern matters, and in removable realisation situations for when assets are required to be sold on the open market for business exit reasons or surplus asset sale requirements. Since 1993 our valuations have been tested on the open market as asset and business sales have taken place after our consulting and valuation reports have been delivered.

Our consultation business delivers strategy, planning and asset value investigations, our valuation reporting delivers you the tools for whatever reason you need a business asset valuation for.

With Occupational Health and Safety issues assessed, make good issues clarified and a thorough understanding of the industry and business we are assessing, Global consultancy and valuations is a professional and independent service that you can rely on. Our services also cover pre pack asset sale investigations and distressed business asset valuations prior to insolvency appointments.



# CAPABILITIES AND EXPERIENCE

Global Business Auctioneers and Valuers Pty Ltd was formed in March, 1993. Since that time Global has grown to now operate with two leading CBD offices in Melbourne and Queensland giving us platforms to work from as our business operates around Australia. Our team are dynamic, practical and technically experienced auction and valuation professionals. We are a diversified firm that covers industrial, commercial and retail industries for corporate, business, finance and government clients at locations where we are required. We are file based professionals, we are a firm that is respected and well regarded in the industry and we are capable of dealing with any sized file for our clients in any situation. We can service you and achieve results, from consultancy to valuation reports to realisation targets. Results has been our experience since 1993.



## **Valuations completed in all market values for the following:**

1. Insolvency, advisory and report writing valuations
2. Realisation, acquisition, disposal, merger valuations
3. Insurance valuations
4. Valuation consultancy services
5. Financial reporting valuations
6. Asset Register valuations
7. Stock-take valuations

- **Agriculture** – Mobile Assets – Fixed Land Assets – Produce and Stock
- **Aviation** – Maintenance and Manufacturing Assets – Parts and Complete Aircraft
- **Bakery Plants** – Commercial Plants – Retail Outlets
- **Communications** – Hardware – Software – Operational Assets
- **Cranes** – Mobile Cranes – Forklifts – Tower Cranes – Gantry Cranes
- **Hospitality** – Commercial Kitchens – Restaurants – Sporting Clubs – Night Clubs – Venues
- **Manufacturing** – Engineering – Cabinet Making – Sheet Metal – Processing – Injection Moulding – Woodworking – Electronics
- **Marine** – Commercial and Private Use Vessels – Licences
- **Mining Services** – Workshop Equipment – On-sight Equipment and Vehicle Fitouts
- Motor Vehicles – All Types of Commercial and Private Vehicles
- **Transport** – Local and Interstate Haulage – Heavy Specialised Equipment Services – Refrigerated Assets – Warehousing and Logistical Assets
- **Retail** – Retail Fit-outs – Stock Holdings
- **Intellectual Property** – Designs – Certifications – Prototypes – Business Systems
- **Specialised Industrial Plants**
- **Food Processing Plants** – Vegetable – Fruit – Dairy – Poultry – Meat – Seafood – Fruit

# INDUSTRIES WE SERVE





# We're here to help...

Call us on: 1300 557 112  
or Contact Us - see right

We value the strong relationships we have with our clients. Tell us about your business, your appointment or control of the business, your goals and outcome requirements. We want to get to know about the business and the staff that run every business. At our studios based across Brisbane and Melbourne, we'll study your brief, establish what you will require and then deliver innovative solutions with an edge from within our asset consultancy, valuation and realisation sales business services.

## **Professional Staff**

**Terry Kirkham**

*Managing Director*

0418 358 469

[terry@globalvaluers.com.au](mailto:terry@globalvaluers.com.au)

## **National Head Office**

Level 19, 10 Eagle Street  
Brisbane QLD 4000

## **Locations in Australia**

Brisbane – Melbourne

## **For Online Auction**

## **Technical Support**

Call us on: 1300 667 153

[globalauctionsvaluers.com.au](http://globalauctionsvaluers.com.au)

